



With the Skywin cluster, Wallonia is taking off !

As a competitiveness cluster, Skywin's objective is to foster and promote the technological advance of Walloon aerospace companies and therefore supply competitive products and services, which are the mainstay of business development.

Skywin counts more than 145 industrial and academic entities engaged in public and private partnership and building synergies around common and innovative projects in the Walloon region of Belgium.

The Walloon Aeronautics Industry (1350M€, 5500 employees) is mainly focused on Aircraft Engines and Structure, Equipment, Simulation and Training.

The Walloon Space Industry (250M€, 1500 employees) is mainly focused on Equipment for satellite payload and launcher, System exploitation and Space application.

The priorities and strategic orientations of the Skywin Cluster are defined as follows:

- Composite materials and Processes
- Metallic materials and Processes (including Additive Manufacturing process)
- Embedded Systems (for airplanes, satellites or drones)
- Airport Services
- Space and Drone Applications and Systems
- Modeling and Simulation (as transverse orientation)

<http://www.skywin.be>



Wallonia Export - Investment Agency, your gateway to Europe

AWEX (Wallonia Export-Investment Agency) is your one-stop shop and partner for your European development. AWEX will help you make the best decision based on the right information covering all regulatory aspects (legal, fiscal, permits, government support, ...) and links to the business and economic life through an extensive and efficient academic, scientific and industrial network.



The Skywin Cluster joins Wallonia Export-Investment Agency to create a team of specialists dedicated to your project. CONTACT US !

SKYWIN

Etienne POURBAIX - Director
(T) +32 10 47 19 44 - etienne.pourbaix@skywin.be
www.skywin.be

WALLONIA EXPORT-INVESTMENT AGENCY

M. Ashley LYON
Aeronautics & Space Expert
(T) +32 81 33 28 76 | alyon@investinwallonia.be
www.investinwallonia.be - www.awex.be

Designed by Marie Philippot - mphilippot@investinwallonia.be



Feel inspired

Invest in Wallonia

SKYWIN, Acting together !



Invest in Wallonia

The place to be for your business in Aerospace

The Skywin Cluster's international dimension is by essence extremely important:

- Belgium does not have Aerospace OEM's: this means that almost all the production is exported.
- Aerospace business is by nature an international business: e.g. Airbus, as a group, has many European large subsidiaries: being part of a supplier network is thus a matter of survival in this extremely competitive environment.
- The investments in R&D for Aerospace programs are probably among the most expensive ones at European scale: therefore, international and collaborative research is needed: the Skywin projects participate to this effort and help Walloon companies to remain competitive and attractive on a global market.
- As a sector that has a strong support from its regional government for R&D, Aerospace in Wallonia demonstrates clearly today its capability to attract foreign entities looking to invest in Wallonia.

Key reasons to locate in Wallonia:

- Existing networks of companies and universities/research centers at the cutting edge of technology
- Major industry players and world leaders in aerospace domain: Safran Aero Boosters, Sonaca, SABCA, Thales Belgium, Thales Alenia Space, Siemens, Amos, Spacebel, ...
- Very attractive public incentives for innovation and foreign investments
- Qualified workforce and training center nearby
- Favorable tax environment and R&D incentives
- Flexible and responsive administration
- The most favorable return on investment



70% growth IN ADDED VALUE &
10% growth IN EMPLOYMENT
over the **LAST 10 YEARS**



64 RESEARCH,
TRAINING &
INVESTMENT PROJECTS



€216 M
TOTAL BUDGET
(all projects from call 1 to 15)



MEMBER OF
3 EUROPEAN
AEROSPACE
NETWORKS



COLLABORATION
AGREEMENTS (MoU's)
signed with **9 REGIONS** worldwide



€79 M
PRIVATE FUNDING
(industrial part)



€ 812 M
ADDED VALUE
in 2014



7,000 direct jobs
in the **AEROSPACE** sector



MORE THAN 90%
of AEROSPACE ENGINEERING
GDP generated by **EXPORTS**



“Skywin gave the opportunity for Walloon actors to work together even if they weren’t used to do it previously. This cross-fertilization is beneficial for all and leads to structured projects in which everyone is developing its competences and activity.”

Yves PRETE

President and CEO of SAFRAN AERO BOOSTERS

“Skywin’s projects are an accelerator for the development of an SME like Coexpair: they decouple investments in R&D and multiply collaborations with major companies of the region.”

Andre BERTIN

CEO and founder of COEXPAIR

“Projects that are approved within Skywin allowed Cenaero to initiate and reinforce the development as well as the transfer of methodologies and numerical tools in Aerospace.”

Philippe GEUZAIN

Managing Director of CENAERO

“Besides the networking with members, Skywin allowed JD’C Innovation to increase its capacities and skills of its employees by taking part to R&D and investment projects, by participating in adequate trainings and by successfully integrating the first cohort of the Mach project”

Dany DRION

General Manager of JD’C INNOVATION

“Skywin provided an efficient, privileged and personalized support to Spacebel in relation with the export of our products and services. Skywin has also been a precious partner in creativity and innovation thanks to the numerous networking platforms or events they organize.”

THIERRY DU PRÉ-WERSON

General Manager of SPACEBEL